BILL NO. R-83-09-33

RESOLUTION NO. R-74-83

A RESOLUTION FINDING, DETERMINING
AND RATIFYING AN INDUCEMENT RESOLUTION
OF THE FORT WAYNE ECONOMIC DEVELOPMENT COMMISSION
AUTHORIZING THE ISSUANCE AND SALE OF
$240,000.00 ECONOMIC REVENUE BONDS OF THE
CITY OF FORT WAYNE, INDIANA,
FOR THE PURPOSE OF INDUCING THE APPLICANT,
FRANK'S WHOLESALE FLORISTS, INC.
TO PROCEED WITH THE ACQUISITION
CONSTRUCTION AND EQUIPPING OF THE PROJECT.

WHEREAS, the City of Fort Wayne, Indiana, (the "Issuer") is authorized by I.C. Sec. 36-7-12 (the "Act") to issue revenue bonds for the financing of economic development facilities, the funds from said financing to be used for the acquisition, construction and equipping of said facilities, and said facilities to be either sold or leased to another person or directly owned by another person; and

WHEREAS, Frank's Wholesale Florists, Inc. (the "Applicant") has advised the Fort Wayne Economic Development Commission and the Issuer that it proposes that the Issuer acquire and equip an economic development facility and sell and/or lease the same to the Applicant or loan proceeds of an economic development financing to the Applicant for the same, said economic development facility to be construction of a building for use as a wholesale florist shop to be located at 5200 block of Merchandise Drive, Fort Wayne, Indiana, including the costs of issuance (the "Project"); and

WHEREAS, the diversification of industry and an increase in 2 jobs within one year and 4 jobs within three years to be achieved by acquisition and construction and equipping of the Project will be of public benefit to the health, safety and general welfare of the Issuer and its citizens; and

WHEREAS, having received the advice of the Fort Wayne Economic Development Commission, it would appear that the

financing of the Project would be of public benefit to the health, safety and general welfare of the Issuer and its citizens; and

WHEREAS, the acquisition and construction of the facility will not have an adverse effect on any similar facility already constructed or operating in or about Fort Wayne, Indiana.

NOW THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF FORT WAYNE, INDIANA:

SECTION 1. The Common Council finds, determines, ratifies and confirms the promotion of diversification of economic development and job opportunities in and near Fort Wayne, Indiana and in Allen County, is desirable to preserve the health, safety and general welfare of the citizens of the Issuer; and that it is in the public interest that Fort Wayne Economic Development Commission and said Issuer take such action as it lawfully may to encourage diversification of industry and promotion of job opportunities in and near said Issuer.

SECTION 2. The Economic Development Commission in recommending the project, found specifically that the project will not have an adverse competitive effect on similar facilities already constructed or operating in Allen County, Indiana, and the Common Council has also held a hearing and specifically finds that the project will not have an adverse competitive effect on similar facilities already constructed or operating in Allen County, Indiana.

SECTION 3. The Common Council further finds, determines, ratifies and confirms that the issuance and sale of revenue bonds in an amount not to exceed $240,000.00 of the Issuer under the Act for the acquisition, construction and equipping of the Project and the sale or leasing of such a financing to the Applicant for such purposes will serve the public purpose

referred to above, in accordance with the Act.

SECTION 4. In order to induce the Applicant to proceed with the acquisition, construction and equipping of the Project, the Common Council hereby finds, determines, ratifies and confirms that (i) it will take or cause to be taken such actions pursuant to the Act as may be required to implement the aforesaid financing, or as it may deem appropriate in pursuance thereof, provided that all of the foregoing shall be mutually acceptable to the Issuer and the Applicant; and (ii) it will adopt such ordinances and resolutions and authorize the execution and delivery of such instruments and the taking of such action as may be necessary and advisable for the authorization, issuance and sale of said economic development bonds.

SECTION 5. All costs of the Project incurred after the passage of this Inducement Resolution, including disbursement or repayment of the Applicant of monies expended by the Applicant for planning, engineering, interest paid during construction, underwriting expenses, attorney and bond counsel fees, acquisition, construction and equipping of the Project will be permitted to be included as part of the bond issue to finance said Project, and the Issuer will thereafter either sell or lease the same to the Applicant or loan the proceeds of such financing to the Applicant for the same purposes.

Mark E. Galuska
COUNCILMAN

APPROVED AS TO FORM AND
LEGALITY.

John J. Wernet, Attorney for the
Economic Development Commission
Dated this 12 day of Sept, 1983

Read the first time in full and on motion by GiaQuinta, seconded by Stier, and duly adopted, read the second time by title and referred to the Committee Finance (and the City Plan Commission for recommendation) and Public Hearing to be held after due legal notice, at the Council Chambers, City-County Building, Fort Wayne, Indiana, on _____, the _____ day of _____, 19___, at 5 o'clock P.M.,E.S.T.

DATE: 9-13-83

Sandra E. Kennedy
CITY CLERK

Read the third time in full and on motion by GiaQuinta, seconded by Stier, and duly adopted, placed on its passage. PASSED ~~(LOST)~~ by the following vote:

	AYES	NAYS	ABSTAINED	ABSENT	TO-WIT:
TOTAL VOTES	9				
BRADBURY	✓				
BURNS	✓				
EISBART	✓				
GiaQUINTA	✓				
SCHMIDT	✓				
SCHOMBURG	✓				
SCRUGGS	✓				
STIER	✓				
TALARICO	✓				

DATE: 9-27-83

Sandra E. Kennedy
- CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as ~~(ZONING MAP)~~ ~~(GENERAL)~~ ~~(ANNEXATION)~~ ~~(SPECIAL)~~ ~~(APPROPRIATION)~~ ~~ORDINANCE~~ (RESOLUTION) NO. R-74-83, on the 27th day of September, 19 83.

ATTEST:

Sandra E. Kennedy
CITY CLERK

(SEAL)

Doug A. Bork
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 28th day of Sept., 19 83, at the hour of 11:30 o'clock A.M.,E.S.T.

Sandra E. Kennedy
CITY CLERK

Approved and signed by me this 30th day of September 19 83, at the hour of 12 o'clock P.M.,E.S.T.

Win Moses Jr.
WIN MOSES, JR. - MAYOR

BILL NO. R-83-09-33

REPORT OF THE COMMITTEE ON FINANCE

WE, YOUR COMMITTEE ON FINANCE TO WHOM WAS REFERRED AN ~~ORDINANCE~~ AUTHORIZING THE ISSUANCE AND SALE OF $240,000.00 ECONOMIC REVENUE BONDS OF THE CITY OF FORT WAYNE, INDIANA, FOR THE PURPOSE OF INDUCING THE APPLICANT, FRANK'S WHOLESALE FLORISTS, INC.

HAVE HAD SAID ORDINANCE UNDER CONSIDERATION AND BEG LEAVE TO REPORT BACK TO THE COMMON COUNCIL THAT SAID ORDINANCE DO PASS.

MARK E. GiaQUINTA, CHAIRMAN — Mark E. GiaQuinta

JAMES S. STIER, VICE CHAIRMAN — Joe Stier

JANET G. BRADBURY — Janet G. Bradbury

SAMUEL J. TALARICO — Samuel J. Talarico

DONALD J. SCHMIDT — D Schmidt

Concurred in 9-27-83. Sandra E. Kennedy

RECEIVED
AUG 04 1983
ECONOMIC DEVELOPMENT

APPLICATION TO

FORT WAYNE ECONOMIC DEVELOPMENT COMMISSION

FOR "LOANS THROUGH LENDERS" PROGRAM

FORT WAYNE, INDIANA

I. GENERAL INFORMATION

A. Name of Applicant: Frank's Wholesale Florists, Inc.

B. Applicant's Principal Address: 3230 South Calhoun Street Fort Wayne, Indiana 46807 Telephone: (219) 744-2212

C. Applicant's legal organization (e.g. corporation, partnership, sole proprietorship, joint venture, etc.): Corporation

D. Under laws of what state is the applicant organized?: Indiana

E. Business in which applicant is engaged: Wholesale Florist & Supplier

(1) S.I.C. Code: _____

F. How long has applicant been in operation in Allen County?: Thirty-Seven Years

II. MANAGEMENT

A. Principal Operating Personnel:

Name	Title
James M. Frank	President
Marion O. Frank	Vice President

B. All persons or firms having an ownership interest of 10% or more in the applicant organization.

Name	% Ownership
James M. Frank	57%
Marion O. Frank	42%

C. Persons who have either a legal interest in the applicant or a debt obligation from/to the applicant, and are a member of either the Fort Wayne Economic Development Commission, Common Council of Fort Wayne, or Allen County Council:

None

D. Has any person listed above been convicted of a felony, or convicted of, or enjoined from any violation of a state or federal securities law within the past ten years:

Yes _____ No X

III. PROPOSED PROJECT

A. Briefly describe the proposed project (attach renderings if available): Relocate, construct new building and upgrade equipment.

B. Proposed amount of bond issue: $240,000.00

C. How are the proceeds of the issue to be used (Itemize by category of expenditure):

Building $180,000.00

Equipment $60,000.00

D. Additional finance sources to be used if bond issue is not sufficient to complete proposed project:

None

E. Where is the proposed project to be located (Give both street address and legal description): _____

5200 Block of Merchandise Drive

The Southwesterly 185 feet of Lot "M" in Merchandise Place Addition as recorded in Plat Book 29, pages 146-148.

(1) Is project solely within the city limits of Fort Wayne: Yes: X No: ____

(2) If no, will you waive your right to remonstrate annexation: Yes: ____ No: ____

(3) Is project solely within the Fort Wayne Community School District: Yes: x No: ____

(4) If no, name of school district in which project is located. _____

F. Approximate size of tract or parcel on which project will be situated: 46,177 Sq. Ft.

G. Will any portion of proposed project be leased from another entity: Yes: ____ No: X

(1) If yes, name entity and describe portion to be leased: _____

H. What is existing zoning classification on parcel:

M-2

I. What zoning classification does project require:

B-4

J. Are water and sewer available for access:

Yes: X No: ____

(1) If no, how will access to these utilities be obtained: _____

K. Are septic tanks or other temporary sewage treatment and disposal facilities to be used in lieu of sewer:

Yes: ___ No: X

(1) If yes, describe facility: _____

L. Briefly describe any adverse environmental impact upon land, air, water or noise which is anticipated as a result of the proposed project: None

IV. JOBS AND PAYROLLS -

A. Number of Employees:

(1) At time of application: 11

Full Time: 6 Part Time: 5

(2) Within year of project completion: 13

Full Time: 7 Part Time: 6

(3) Within 3 years of project completion: 15

Full Time: 9 Part Time: 6

B. Briefly describe the category and nature of the new jobs to be created: 1-Route Salesman, 1-Cashier, 1-Secretary, 1-Part Time: Clerk

C. Annual Payroll:

(1) At time of application: $103,884.00

(2) Within year of project completion: $121,564.00

(3) Within 3 years of project completion: $143,444.00

D. If project is not funded by the "Loan Through Lenders" program, is there a substantial possibility of loss of existing jobs in Allen County: Yes: ____ No: X

(1) If yes, give number of jobs to be lost and approximate annual payroll loss:

V. MISCELLANEOUS INFORMATION -

A. Applicant's net worth as of the end of the calendar quarter preceding the date of application:

$461,283.62

B. Has the proposed project been informally reviewed by bond counsel: Yes: No: X

(1) If yes, what is name of bond counsel firm:

C. Name, address and telephone of contact person for further details on project:

James M. Frank

604 Fallen Timbers Trl.

Fort Wayne, Indiana 46825

Home Phone 489-4348 Business Phone 744-2212

VI. APPLICANT'S CERTIFICATION

I/We certify that all information in this application and attached exhibits are true and complete to the best of my/our knowledge and belief. Verification may be obtained from any source named herein.

James M Smith, Pres.
(Signature)

August 4, 1983
(Date)

(Signature)

VII. EXHIBITS

A. Applicant's Financial Statements (for past 3 years).

B. Applicant's Two Year Income Projection.

C. Breakdown of project costs with written estimates from contractors and suppliers.

D. Proof of applicant's equity contribution (if any).

E. Schedule of Applicant's existing debt and encumbered assets.

F. Personal financial statements for each owner (if applicable).

G. Letter of commitment from local lender for a letter of credit.

Return to:

E.D.C. Coordiantor
Department of Economic Development
City County Building, Room 840
One Main Street
Fort Wayne, IN 46802

(219) 4274127

GLENN A. BORDEN
Vice President

219/423-6367

LINCOLN NATIONAL BANK

August 3, 1983

Mr. Jim Frank
President
Frank's Wholesale Florists, Inc.
3230 South Calhoun Street
Fort Wayne, Indiana 46807

Dear Jim:

Both Bob Kiefer and I enjoyed meeting with you this morning; and we hope to be able to assist you in your company's expansion plans. Since our discussion of the Loan Through Lender program, I have spoken to Fred Brockman of the City Economic Development Department. Fred mentioned that considerable interest in this program has been generated since it was first introduced several weeks ago. He mentioned that the first five million dollar package is now nearly complete. Therefore, Fred suggested that you apply immediately if you have a continuing interest in this program.

On behalf of Lincoln Bank, I believe that we can assure you of support in backing your company's industrial revenue bond with a letter of credit. We will, of course, need your 1983 annual statement as soon as it becomes available.

Once again, I appreciated the opportunity to meet with you; and if I may be of any additional assistance as you pursue Loan Through Lender financing, please feel free to contact me.

Best regards,

Glenn A. Borden

Glenn A. Borden
Vice President

GAB:rt

cc: R. B. Kiefer